

**AUSTRALIA'S TRADE WITH VIETNAM**

| A\$'000                                 | CYTD<br>MARCH<br>2010 | CYTD<br>MARCH<br>2011 | CYTD<br>MARCH<br>2012 | CYTD<br>MARCH<br>2013 | CYTD<br>MARCH<br>2014 |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Total exports</b>                    | <b>311,839</b>        | <b>498,929</b>        | <b>460,643</b>        | <b>475,601</b>        | <b>792,221</b>        |
| <b>Total imports</b>                    | <b>771,278</b>        | <b>527,543</b>        | <b>516,155</b>        | <b>691,660</b>        | <b>971,862</b>        |
| <b>Balance of merchandise trade</b>     | <b>-459,439</b>       | <b>-28,614</b>        | <b>-55,512</b>        | <b>-216,059</b>       | <b>-179,641</b>       |
| <b>Principal exports (a)</b>            |                       |                       |                       |                       |                       |
| 001 Live animals (excl seafood)         | 165                   | 830                   | 0                     | 3,259                 | 44,332                |
| 011 Beef, f.c.f.                        | 1,668                 | 1,940                 | 3,618                 | 3,454                 | 4,094                 |
| 012 Meat (excl beef), f.c.f.            | 5,302                 | 1,180                 | 1,626                 | 2,954                 | 3,743                 |
| 022 Milk, cream, whey & yoghurt         | 6,941                 | 6,917                 | 2,025                 | 3,499                 | 6,850                 |
| 036 Crustaceans, f.c.f.                 | 341                   | 900                   | 14,889                | 112,816               | 255,397               |
| 041 Wheat                               | 93,614                | 171,726               | 188,873               | 129,764               | 147,534               |
| 043 Barley                              | 184                   | 1,254                 | 12,804                | 1,809                 | 189                   |
| 048 Cereal preparations                 | 15,070                | 8,569                 | 10,149                | 12,513                | 17,187                |
| 057 Fruit & nuts                        | 2,023                 | 2,262                 | 6,313                 | 8,460                 | 18,401                |
| 081 Animal feed                         | 3,647                 | 3,188                 | 1,818                 | 5,275                 | 5,600                 |
| *09 Miscellaneous edible products       | 1,709                 | 2,603                 | 1,599                 | 5,256                 | 4,514                 |
| 112 Alcoholic beverages                 | 1,551                 | 1,638                 | 1,139                 | 2,030                 | 7,600                 |
| 122 Tobacco, manufactured               | 4,957                 | 7,107                 | 4,579                 | 4,424                 | 5,788                 |
| *2 Crude materials (excl fuels)         | 7,507                 | 2,480                 | 2,234                 | 2,553                 | 4,404                 |
| 222 Oil-seeds & oleaginous fruits, soft | 0                     | 0                     | 0                     | 5,115                 | 23,979                |
| 263 Cotton                              | 1,556                 | 1,902                 | 4,955                 | 2,118                 | 1,546                 |
| 282 Ferrous waste & scrap               | 20,278                | 9,095                 | 35,494                | 26,411                | 54,211                |
| 287 Other ores & concentrates           | 1,858                 | 7,160                 | 193                   | 3,483                 | 628                   |
| 321 Coal                                | 12,429                | 17,766                | 6,436                 | 22,206                | 8,337                 |
| 333 Crude petroleum                     | 706                   | 731                   | 37,223                | 0                     | 0                     |
| *5 Chemicals & related products, nes    | 6,359                 | 6,228                 | 5,895                 | 6,872                 | 7,698                 |
| 522 Inorganic chemical elements         | 4,430                 | 48                    | 24                    | 1,540                 | 19                    |
| 533 Pigments, paints & varnishes        | 3,150                 | 7,121                 | 5,870                 | 5,410                 | 5,338                 |
| 542 Medicaments (incl veterinary)       | 7,134                 | 8,311                 | 12,460                | 10,756                | 10,794                |
| 582 Plastic plates, sheets & film       | 9,944                 | 10,934                | 3,769                 | 2,875                 | 9,558                 |
| *6 Manufactures classed by material     | 6,403                 | 3,151                 | 6,386                 | 6,338                 | 8,505                 |
| 611 Leather                             | 4,420                 | 2,083                 | 1,841                 | 2,361                 | 5,954                 |
| 682 Copper                              | 20,211                | 34,032                | 45,688                | 26,059                | 18,932                |
| 684 Aluminium                           | 19,604                | 22,354                | 12,779                | 9,711                 | 51,725                |
| 685 Lead                                | 10,896                | 8,686                 | 8,011                 | 21,167                | 20,269                |
| 686 Zinc                                | 13,442                | 6,541                 | 724                   | 5,432                 | 10,390                |
| *7 Machinery & transport equipment      | 6,533                 | 5,176                 | 5,893                 | 6,688                 | 5,232                 |
| *72 Industry specific machinery         | 3,084                 | 2,529                 | 933                   | 1,769                 | 6,824                 |
| 971 Gold                                | 1,847                 | 121,007               | 2,960                 | 1,827                 | 3,801                 |
| 988 Confidential items of trade         | 6,432                 | 4,112                 | 2,165                 | 2,639                 | 3,184                 |
| Other                                   | 6,444                 | 7,368                 | 9,278                 | 6,758                 | 9,664                 |
| <b>Principal imports (a)</b>            |                       |                       |                       |                       |                       |
| *0 Food & live animals                  | 5,402                 | 6,320                 | 5,969                 | 7,341                 | 12,308                |
| 034 Fish, f.c.f.                        | 11,834                | 12,541                | 14,086                | 13,671                | 17,039                |

(a) Commodity groups do not include any items classified as confidential.

\*Denotes "Remainder of category"

**AUSTRALIA'S TRADE WITH VIETNAM (cont'd)**

| A\$'000                                  | CYTD<br>MARCH<br>2010 | CYTD<br>MARCH<br>2011 | CYTD<br>MARCH<br>2012 | CYTD<br>MARCH<br>2013 | CYTD<br>MARCH<br>2014 |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Principal imports (a) - continued</b> |                       |                       |                       |                       |                       |
| 036 Crustaceans, f.c.f.                  | 5,452                 | 4,697                 | 10,555                | 6,971                 | 16,979                |
| 037 Seafood, prepared or preserved       | 13,922                | 11,477                | 12,279                | 10,024                | 23,461                |
| 057 Fruit & nuts                         | 13,779                | 13,203                | 15,537                | 17,505                | 21,141                |
| 071 Coffee & substitutes                 | 7,344                 | 5,360                 | 8,284                 | 5,897                 | 6,190                 |
| 321 Coal                                 | 0                     | 5,611                 | 0                     | 0                     | 1,950                 |
| 333 Crude petroleum                      | 559,870               | 278,505               | 188,490               | 260,166               | 460,644               |
| *5 Chemicals & related products, nes     | 3,705                 | 5,002                 | 7,551                 | 9,707                 | 10,695                |
| *6 Manufactures classed by material      | 8,885                 | 10,025                | 10,595                | 10,544                | 20,445                |
| *62 Rubber manufactures, nes             | 2,296                 | 4,871                 | 5,365                 | 5,605                 | 5,274                 |
| *64 Paper & paperboard                   | 4,081                 | 5,226                 | 4,310                 | 7,358                 | 9,133                 |
| 663 Mineral manufactures, nes            | 6,325                 | 5,576                 | 5,057                 | 5,787                 | 9,818                 |
| *68 Non-ferrous metals                   | 309                   | 205                   | 717                   | 3,228                 | 8,695                 |
| *69 Manufactures of metals, nes          | 6,243                 | 5,238                 | 4,325                 | 4,626                 | 12,884                |
| *7 Machinery & transport equipment       | 8,851                 | 12,581                | 13,802                | 15,133                | 17,167                |
| 718 Power generating machinery & parts   | 171                   | 7,632                 | 0                     | 1                     | 100                   |
| 751 Office machines                      | 12,533                | 14,416                | 10,758                | 12,051                | 18,495                |
| 752 Computers                            | 380                   | 1,414                 | 13,837                | 37,166                | 19,837                |
| 764 Telecom equipment & parts            | 8,387                 | 40,508                | 70,260                | 135,354               | 110,889               |
| 771 Electric power machinery & parts     | 10,641                | 6,771                 | 4,542                 | 4,784                 | 3,999                 |
| 773 Electrical distributing equipment    | 96                    | 31                    | 5,816                 | 6,322                 | 4,164                 |
| 793 Ships & boats (incl hovercraft)      | 8,444                 | 239                   | 7,185                 | 546                   | 1,592                 |
| 821 Furniture, mattresses & cushions     | 19,758                | 21,343                | 27,797                | 28,656                | 37,548                |
| 831 Travel goods, bags & like containers | 3,049                 | 2,733                 | 4,089                 | 3,990                 | 6,957                 |
| *84 Clothing                             | 2,882                 | 2,473                 | 3,848                 | 4,977                 | 8,856                 |
| 841 Men's clothing (excl knitted)        | 3,103                 | 2,995                 | 4,584                 | 6,784                 | 9,121                 |
| 842 Women's clothing (excl knitted)      | 4,726                 | 4,529                 | 5,850                 | 8,031                 | 11,999                |
| 845 Other textile clothing               | 2,839                 | 3,722                 | 3,293                 | 5,870                 | 8,292                 |
| 851 Footwear                             | 20,549                | 15,696                | 24,105                | 28,381                | 37,586                |
| *89 Miscellaneous manufactured articles  | 8,160                 | 9,683                 | 10,694                | 11,527                | 16,431                |
| 893 Plastic articles, nes                | 3,231                 | 3,396                 | 5,870                 | 5,615                 | 6,736                 |
| 988 Confidential items of trade          | 1,319                 | 956                   | 1,815                 | 2,349                 | 9,068                 |
| Other                                    | 2,712                 | 2,568                 | 4,890                 | 5,693                 | 6,369                 |

(a) Commodity groups do not include any items classified as confidential.

\*Denotes "Remainder of category"